

CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

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COUNTRY East Germany/Western Europe/Egypt

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SUBJECT DIA Foreign Trade Representatives

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The various DIA's, the East German trade agencies, have approximately 1,300 foreign trade representatives located in foreign countries. The following is a list of the known representatives:

<u>Name and Location</u>	<u>Countries Represented</u>	<u>Estimate of Degree of Success</u>
Benrath Machine Tools Ltd. Manchester 16, Empress St. (Cornbrook)	England, Canada, South Africa	Good volume of business
B.I.E.C.O. Lugano, Switzerland, Via Magatti 1	USA, Mexico	Minimal
V.S. Ohmstede, Amsterdam, Paulus Potterstrasse 4	Holland, Indonesia	Large purchases
Outrirel, Brussels, Place de l'Yser 9	Belgian Congo, Belgium, Luxemburg	Medium success
Maskin-Union A.B., Stockholm, Kornhamnstorg 47, Postbox 197	Sweden	Smaller transactions
VOELPEL, Berlin-Charlottenburg 5 ¹ , Lietzensee Ufer 10	Chile, Brazil, Turkey, Israel	Very successful in internal German trade
Interglobo, Milan, Via Felice Bellotti 15	Switzerland, Italy, Liechtenstein, African Continent	Successful, especially with knitting machines and automatic knitting machines
J.C. van Beurden, St. Jozefstraat 99, Dongen/Holland	Holland, Belgium, Luxemburg, Indonesia	Saddlery, Shoe-making machines

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-2-

<u>Name and Location</u>	<u>Countries Represented</u>	<u>Estimate of Degree of Success</u>
Tricotex, Geneva, 20 Rue Francois Grae ²	Liechtenstein, Greece, Italy, Switzerland	Knitting machines
Mahmud S. Mahir, Cairo, 10 Fouad I St.	Egypt for re-export	Good business in EMW cars, Phaenomen cars and AWO motorcycles for re-export.
Paul Fries, Wallisellen, Rotackerstrasse 34	Switzerland, Liechtenstein	Good re-export business
Bilgarnas Inköpcentral, Stockholm, Huvudstavaegen 12	Sweden	IFA (formerly DKW) cars and motorcycles; good turnover

25X6 [] Comment: The 1952 Berlin Telephone Directory lists: Voelpel Ferdinand,
WMW products, Exp.-Imp. Charlottenburg 5, Lietzensee-Ufer 10, telephone number
92 79 56.

25X6 [] Comment: The 1952 Schweizerisches Regionenbuch lists a Tricotex S.A.,
Boulevard des Tranchees 32, Geneva.

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